

Message Text

UNCLASSIFIED

PAGE 01 KUWAIT 01325 131423Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----131429Z 017088 /44

R 131225Z MAR 77
FM AMEMBASSY KUWAIT
TO USDOC WASHDC
INFO AMEMBASSY ATHENS
AMEMBASSY ABU DHABI
AMEMBASSY DAMASCUS
SECSTATE WASHDC 7486

UNCLAS KUWAIT 1325

USDOC FOR OIM/SAD FOR WANDA ALE

E.O. 11652: N/A
TAGS: BEXP KU
SUBJECT: U.S. PETROCHEMICAL TRADE MISSION, APRIL 27-MAY 9

REF: (A) USDOC 03877, (B) KUWAIT 1060.

1. DISCUSSION WITH KUWAITI BUSINESS FIRMS REVEAL CONSIDERABLE INTEREST IN PROJECTS AND PROCESSES WHICH WILL UTILIZE THE PRODUCTS OF KUWAIT'S EXTENSIVE DOWNSTREAM PETROCHEMICAL PROJECTS. PETROCHEMICAL FIRMS AND SERIOUS PROSPECTS PENDING NOTED IN REFTEL A SHOULD BE REMINDED THAT TRADE MISSION SHOULD NOT BE VIEWED AS JUST AN OPPORTUNITY FOR IMMEDIATE SALES. MARKET INFORMATION-GATHERING AND THE ESTABLISHMENT OF AGENCY AGREEMENTS WILL HAVE A FAR GREATER IMPACT ON LONG-RANGE SALES AND ON THE PROMOTION OF U.S. PETROCHEMICAL EXPORTS THAN ANY INITIAL SALES EFFORT.

2. ACTION REQUESTED: DESCRIPTION OF PRODUCT LINE AND/OR SERVICES FOR THE VERBALLY COMMITTED FIRMS AND SERIOUS PROSPECTS RATHER VAGUE. FULLER DESCRIPTION OF LINES/
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SERVICES AND END-USER APPLICATIONS SHOULD BE CABLED AS SOON AS RECRUITMENT COMPLETED. PER REFTEL B. PARA 5, EMBASSY NEEDS TO KNOW WHETHER RECEPTION PLANNED, AND FISCAL DATA. POUCHING OF MATERIALS TO KUWAIT SHOULD BE BEFORE APRIL FIRST TO ENSURE TIMELY DELIVERY.
MAESTRONE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 13-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977KUWAIT01325
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770086-0661
Format: TEL
From: KUWAIT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770365/aaaacepe.tel
Line Count: 61
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Message ID: 848b24b9-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 KUWAIT 1060
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29-Sep-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3124170
Secure: OPEN
Status: NATIVE
Subject: U.S. PETROCHEMICAL TRADE MISSION, APRIL 27-MAY 9
TAGS: BEXP, KU
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/848b24b9-c288-dd11-92da-001cc4696bcc
Review Markings:
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